TSA WEBSITE

**Strategic Fleet Management**

Regardless of you industry, company or individual circumstance, TSA can help you achieve your Fleet Targets. Our team of professionals can help you run an optimal fleet using TSA 2.0 our in house Fleet Management Software.

We measure our success by our ability to save you money whiles ensuring that your fleet runs at its optimal level. The result of using our method is an efficient, cost effective fleet.

**TSA is with you Every Step Of the Way**

Your TSA Manager is only a click away. We ensure that we are there with you to strategically think forward to always keep you ahead of the curb. By using TSA 2.0, clients are able to develop a strategic long term fleet plan that is tailored to their specific needs.

**Fleet Solutions Tailored to you**

* Running an efficient fleet positively affects the profitability of your organization
* We give you pragmatic solutions that help you achieve your strategic goals
* Optimize each vehicle in your fleet
* Optimize approach for each vehicle function
* Deliver prioritized tailor made fleet objectives for your success.

Technology

Technology plays and integral role in all business sectors. At TSA we are at the cutting edge of technology by offering our clients the latest tools to help them report on cost control, productivity and risk mitigation. We also update our customers on the latest trends in transport technology and how they can help your business.

##### Dedicated to developing technology that benefits you.

## Three technology commitments drive our daily activities and long-term vision:

## Quality Engineered infrastructure

## High performing web tools

## Industry Leading innovation

# Vision

Our vision is to be the most comprehensive and widely used Fleet Management Website in Africa. We will stay ahead of the industry by delivering quality products to our customers through our cherished employees.

## Mission

## TSA’s mission is to save our customers money. We will do this by offering SME’s and affordable platform to monitor their fleet by using industry best standards.

## Cultivating Quality

TSA continually examines every aspect of our business to improve on performance – both internally and externally. We deliver this level of high quality across all of our processes continually.

# Thought Leadership

## Fleets are our Business

In an increasingly complex and demanding marketplace, it can be difficult to stay on top of non core aspects of your business. At TSA we aim to ensure that we stay on top of your fleet issues. “Fleets are our business” - Our goal is to ensure that we always are looking at the big picture when looking at your Fleet.

Through training sessions, seminars, publications and shared experience – we are committed to sharing knowledge and experience with your team to achieve real results.

**Who We Are**

TSA was formed to fill a need in the Fleet Management Industry. We aim to provide first class Fleet Management Services to organizations. Whether your fleet is owned, outsourced or a mixture – we aim to help you ensure that your costs stay controlled.

We also advise clients on vehicles and processes that will help improve your bottom line.

We provide organizations with company cars and trucks along with unmatched service and support.

We define success as doing what’s right for our clients, employees, community and environment. Our commitment to providing great service extends far beyond our clients and the fleet business to the well-being of our employees and the community around us.

## Putting the Employee First

Our employees are our most important asset. We believe that by putting them first in everything we do, our customers get the best service

**Total Cost Management**

Costs are an ongoing challenge which needs to be constantly managed. Every decision taken has long term effects on your success. As your partner, TSA works with you to ensure that these costs stay under control all the time.

**Minimizing costs whiles Maximizing Quality**

TSA will ensure that your costs stay at a minimum whiles ensuring that you don’t suffer from quality of service. We pride ourselves in our ability to ensure that you meet your strategic business goals

**Your Total Cost Companion**

Every fleet has opportunities to save costs. At TSA we strive to identify those opportunities and help you save money. We look at many different costs drivers that can affect your Total Costs and aim to keep them at a minimum

**Integration & Control**

Integrated views and processes lead to better decision making.

There are thousands upon thousands of data points involved with fleet every day. And when brought together in the right way, those complex data sets can turn into big insights — big insights that can help you identify correlations within your fleet and ultimately make better decisions.

At TSA, you get an exceptional level of integration and control. Our focus is on distilling big data down to actionable information that optimizes your fleet and consolidates the administrative process.

**Risk Mitigation**

Managing risk is an essential part of business. At TSA we

From drivers to data and everything in between, there is always an element of risk. All it takes is a bad storm or another financial crisis to knock your fleet off track. With over 70 years of fleet management experience, we’ve seen it all, so we know what it takes to avoid risk and keep you on the road.

**We Never Close**

Our carefully planned and tested organization-wide business continuity strategy ensures we are always there for you. In times of adverse circumstances or events, there will be no loss of data or service interruption.

**Your Data is Safe and Secure**

TSA utilizes state of the art security and risk management systems to help ensuren that your data is safe. We continually test our systems to give you maximum assurance that your data is safe with us. You can rest easy knowing your data is safe, accurate and available whenever you need it.

**Stay Legal. Stay Compliant**

TSA helps ensure that you and your fleet stay legal. We monitor all aspects of your fleet to ensure that you stay legally as well as corporately compliant. We will ensure that your fleet policies are implemented to the letter to help achieve strategic goals. TSA handles all of your regulatory and compliance needs:

**Driver Productivity & Satisfaction**

We focus on customer service to help you stay ahead of the game. We help your drivers concentrate on their work rather than their vehicles. We help them stay productive and satisfied, to continue to add value and contribute to the overall success of your organization

**Programs and Services**

TSA takes away the hassle of renewing vehicle registrations and arranging repairs and keeps you on the job. We optimize your resources by keeping where they matter most.

**Call Center**

Our 24hr call center is equipped to handle any issue that may arise. Our call center team provides a superior level of care so your drivers can stay focused on their jobs.

**Online Tools**

With the TSA 2.0 online portal you can track all aspects of your fleet in real time. Anytime, Anywhere.

**Wherever the Job Takes Them, TSA Is There**

* Easy-to-use tools
* Fast and accurate answers
* Customizable communications

**Fleet Administration**

When it comes to choosing your fleet management partner, you want a leader with the experience and expertise to handle the many complexities. You want easy to use tools that provide rich data and insights. Mostly, you want reassurance that your fleet will run well on a day-to-day basis without you getting bogged down with the details. With TSA, you get exactly all this...and so much more.

**The TSA advantage**

With hundreds of tasks necessary to keep vehicles on the road, drivers productive and costs under control the danger of details being missed is a real one. With TSA as a partner, you can rely on us to efficiently handle the day-to-day challenges, freeing your fleet office to focus on strategic issues rather than transactions.

**Designed specifically for you.**

**Account Executive**

* An extension of your fleet office — answers questions, conducts research
* Works with TSA operations personnel to advance your needs

**Programs and Services**

* All TSA products are designed to provide maximum value with minimal involvement from you

# Regulatory & Compliance

Staying compliant helps keep your vehicles on the road. TSA keeps abreast with trends and changes in the industry to help ensure that you are always compliant. Our aim is to keep you on the road and keep you compliant.

# Title & Registration

Our proactive approach keeps your drivers legal.

Our business is to ensure that your vehicles are always legal. Our method helps to ensure that you don’t spend your time **tracking your fleets renewals and your let us keep you on the road.**

# On-The-Road Essentials

Drivers need to stay on the road to ensure your business goals are met. Vehicle repairs, fuel management and safety compliance are vital to those goals.

We believe that we are best placed to make your decisions easy to use and cost effective

# Safety

Create a safety-conscious driving culture with reduced accident costs.

Implementing a fleet safety program is a crucial first step in preventing accidents and promoting a safety-conscious driving culture. Unsafe driving practices lead to high accidents and vehicle downtime. This has adverse financial implications on your business. We implement fleet safety programs to help you mitigate these risks and run a cost effective fleet.

## Custom Fit to Your Fleet

Our program is structured to be custom designed to your specifications. We help develop a program that is ideal for you:

**Safety Training**  
With our safety training we tailor programs to your fleet needs so that we address problems that face your fleet as and when they arise.

**Driver Performance Assessment**  
By combining multiple points of driver data to calculate one overall driver score, this service helps you evaluate risk and take action on driver performance.

**Accident Management**

Going beyond the repair to understand your vehicles, your drivers and their jobs.

We know everything about your fleet, so when an accident occurs, you can trust TSA will make the best decisions on your behalf. From driver [safety](http://www.wheels.com/PUBLIC/programs-services/on-the-road-essentials/safety) to expense recovery, our fleet expertise and innovative systems minimize repair expenses, hold down your costs and keep your drivers productive — all of which helps reduce the impact of an accident.

**Fuel**

The comprehensive solution for managing fuel costs.

Fuel costs constitute 40% of overall fleet costs. TSA helps monitor fuel costs and their continued effect on your fleet. Although we cant control the cost of fuel, we can monitor its effect on your Total Fleet Costs.

TSA Fuel Management program provides an easy-to-use system that streamlines the fueling process for your drivers and gets them back on the road quickly. It also captures precise transaction data to help you analyze fuel purchases, detect fraud and prevent unwanted spending.

**More Economical Fleet**

This gives you instant access to actionable line-item detail for each purchase.

**Systematic Detection of Fraud and Misuse**

TSA advanced tracking and exceptional reporting help you identify drivers who are using their vehicles irresponsibly.

**Maintenance**

Controlled costs, less downtime and fewer headaches — a complete maintenance solution.

Vehicle maintenance is one of the largest expenses facing every fleet. It takes a lot of effort to manage, both at the office and on the road. TSA has systems that are designed to save you costs by taking a birds eye view of your entire fleet. We help relieve the administrative burden of Fleet Management.

**Maximizing Driver Productivity with a Streamlined Maintenance Process**

# Driver Support Services

Drivers want to focus on their jobs, not their vehicles.

An informed driver is a performing driver. We help ensure that your drivers have all the information that they need regarding their vehicles at their fingertips. This helps them to concentrate on their work and their vehicles on the road.

**Driver Service Center**

When your drivers have problems or questions about their company vehicles, our Driver Service Center provides the right answers — thoroughly, courteously and efficiently.

# Vehicle Remarketing

TSA remarkets vehicles on behalf of its client. We help ensure that clients get good market rates for their vehicles. Through our extensive network of buyers, we post soon to be available vehicles, calculate their recommended sale price and, after you approve take care of the rest.

**Remarketing**

You lose over 40% of the total cost of your vehicle between the day you buy and the day you sell. TSA helps to ensure that you are able to maximize your returns on your disposal.

**TSA optimizes the time to sell to help deliver the best price**

We identify buyers who will pay top prices for your vehicles. This includes but is not limited to

* Employees
* Retail dealers
* Online Bidders

We apply a multi-faceted approach when selling to maximize your ROI.

**TSA gives Results**

* Get better prices for your vehicles
* Pay less in holding costs, as we dispose of your vehicle faster
* Sell vehicles to employees – increasing employee benefits and knowing that they are paying fair market values.
* [Reduce administration and distractions](http://www.wheels.com/PUBLIC/results) by managing the resale of your vehicles yourself

# Fleet Support Services

Managing day to day business has its own challenges. TSA helps you manage your fleet day to day and advises you on strategic decisions to help you solve future problems.

Our Fleet team is at your service to make your work easy.

TSA provides a wide selection of resources that help you manage your fleet day-to-day and take action on what could be tomorrow’s problems. We do this to make your job easier. We are only as successful as you.

# TSA 2.0

Effectively managing a fleet means keeping track of hundreds of data points and turning that information into actionable information. TSA 2.0 helps you manage your fleet with ease while delivering strategic, cost effective decisions for your organization.

TSA 2.0 and one stop shop for your entire fleet. With TSA 2.0 you can rely on up to date, organized and actionable access to all your information.

* Extensive functionality
* Detailed reporting
* Distributed access
* Customizable alerts

# Vehicle Selection

It is important to choose the right vehicle for the right job.

TSA helps companies choose the right vehicles for the right job. We regularly review and rate vehicles on our site to help clients compare vehicles cross brands. This information is available for clients to help inform their vehicles selection.

[Home](http://www.wheels.com/) / [Programs & Services](http://www.wheels.com/PUBLIC/programs-services) / [Fleet Support Services](http://www.wheels.com/PUBLIC/programs-services/fleet-support-services) / Fleet Administration

**Fleet Administration**

TSA is there to compliment your in house knowledge and capabilities. We help to ensure that you leave no stone unturned when administering your fleet. We also provide the benefit of fresh eyes, when analyzing your data. We regularly interact with you fleet staff to find opportunities for savings and continually improve on the efficiency of your fleet.

TSA helps your fleet by streamlining your processes and supporting your fleet performance with

* **Policy management** — receive a fleet policy that fits your fleet and conforms to today's best practices
* **Driver management** — Helps to ensure that your drivers stay compliant, productive and satisfied to perform at optimal levels.
* **Decision management** — allow our fleet experts to take decisions that help you achieve your fleet targets
* **Benchmarking** — We suggest ways to help you achieve your targets by benchmarking targets that are achievable and monitoring your progress to keep you on track.

**Telematics**

With so many GPS devices available on the market, it is often difficult to know which one is best suited for your fleet. TSA helps advise you on the unit and package that would work best for your fleet, to help you achieve even more insight into your vehicles. We work with many of the major tracking organizations and help you understand how they can help you and your fleet.

TSA will examine your fleet goals to help identify the right telematics equipment and program for your business. We help with implementing and monitoring your vehicles to ensure that you derive maximum ROI on your program.

# Environmental

At TSA we are conscious of the impact our industry has on the environment. We believe that it is our duty to ensure that vehicles comply with acceptable CO2 emmision levels to have the least amount of environmental impact as possible.

We also look at ways to minimize our carbon footprint by keeping the amount of kilometers traveled by fleets to a minimum without compromising on your business objectives.

## Environmental Reporting

Through TSA’s online reporting feature, you can monitor your carbon footprint. We offer replacement cycle planning, fuel and maintenance analyses to help you make informed decisions on your environmental management plan.

# Choosing Your Fleet

Getting your fleet right from the beginning.

We have extensive knowledge in vehicles and how they operate in various environments. Ensuring that we match fleets with our clients’ needs is vital for ensuring you are able to achieve your fleet goals. From safety and maintenance costs to image and resale values TSA is with you every step of the way.

Through industry and business anlaysis, we are able to match your fleet needs with your fleet goals and help you choose vehicles that best suit your needs.

**Driving Your Business**

Your sales vehicles do a lot more than just help transport employees from point A to point B. They are the lifeblood of your sales team. They help establish new business relationships and keep important follow-up appointments with existing clients. To put it another way, your sales fleet helps drive your business.

**The TSA Advantage**

TSA can help you optimize your sales fleet by:

* Saving Costs
* Help your drivers to stay satisfied and compliant
* Keeping accidents to a minimum by ensuring safe driving habits
* Regulate fuel expenditure
* Much More

**The Vehicle – An Extension of Your Sales Team**

At TSA we recognize that the sales vehicle are as important as the sales — image is everything. And because we understand the role sales fleets play in the overall sales process, TSA provides your team with the right vehicles to fit the job.

**Service**

At TSA we pride ourselves on having service ahead of our competitors. We do what it takes to ensrue that your business runs uninterrupted.

TSA understands that every service fleet has its own set of unique rules and characteristics. TSA configure these to match your business strategy to help you achieve your better results regardless of your situation. Our programs are designed to help you get the most out of your service fleet.

# Industry

Whatever your line of business, TSA can help. We have worked in a variety of industries focusing on fleet management. This has helped us to better help our clients regardless of their industry.

We understand that fleet objectives vary by company andindustry. We tailor a fleet program that is unique to your circumstances to ensure that you get the service that you need to solve your challenges.

Regardless of your industry, measuring fleet success is only done through continual improvement in which you control. TSA aims to help you achieve that success